

Your brand...

Existing
smell?

Should it
have a smell?

External factors
affecting
olfactive image



What is scent?

- Scent comes from the Latin word of sentire which means “to feel”
- Human species detect scent as a warning mechanism.
- Scent is used to communicate
- The first use of Scent in western world was created by the Medici’s to cover up the smell of leather production

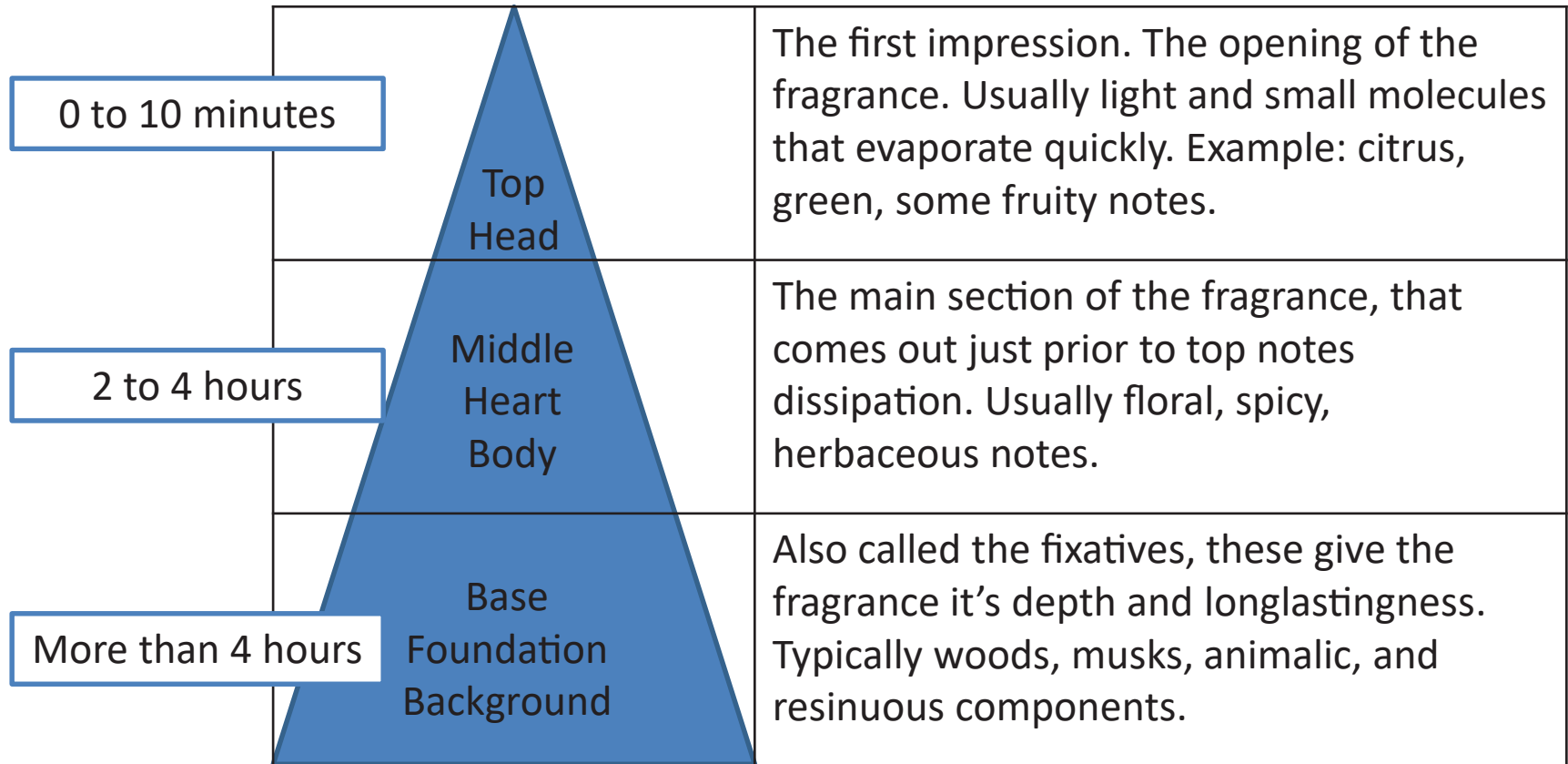


Fragrance Concentration

in hydroalcoholic solutions

Classification	Concentration	Long Lastingness	Characteristics
Parfum	15 – 30%	> 7 hours	The highest and most luxurious form in terms of fragrance value. Apply 1-2 drops on wrist or another pulse point is enough.
Eau de Parfum (Parfum Toilette)	10 – 15%	5-7 hours	Similar as Parfum but more economical. Apply 2-3 sprays to the body.
Eau de Toilette	5 – 10%	3-4 hours	Less concentrated and most suitable for office environment and new fragrance wearers. Spray as you wish.
Eau de Cologne	3 – 5%	1-2 hours	Low concentration. Suitable for sports activities or after sports to revitalize. Spray as you wish.
Body Mist/ Spray / Splash	1 – 3%	< 1 hour	Very low concentration. Suitable for mass market. Spray as you wish.

FRAGRANCE STRUCTURE



Does scent work?



Nike study → 84% increase of willing to buy and pay USD12.33 more



Toyota study → 52% reduction in clerical error in office environment



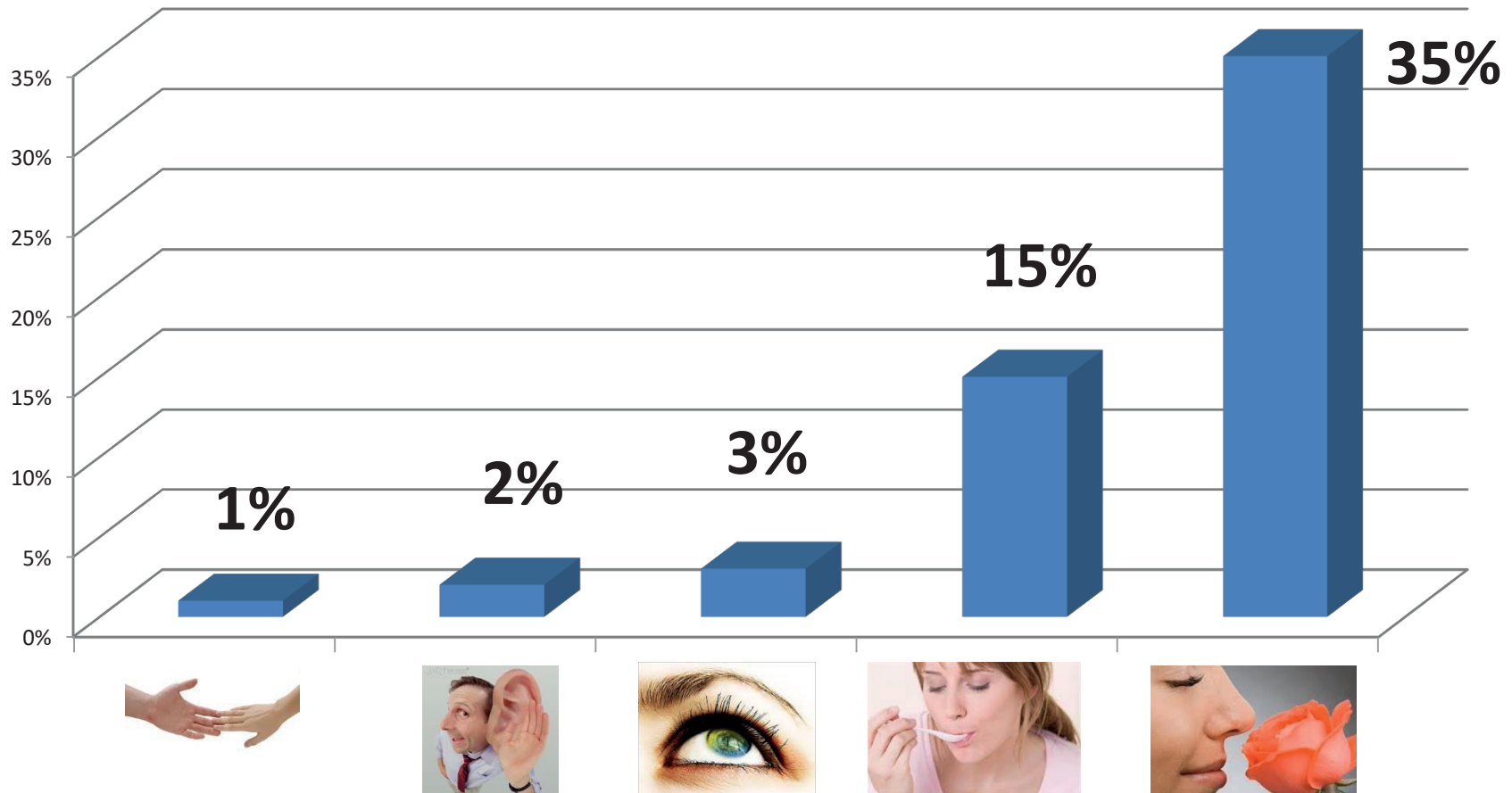
Casinos → 53% increase in slot machine revenue

Does scent work?



- Retail
40% more time spent by customers
- New product introduction
17 to 21% recall rate with scent introduction (40% increase)

How do we remember our senses?



Scent and Emotions

- 75% of our emotions is smell related
- 85% will feel nostalgic feelings with the right scent



Which scent to choose?

- Will anything work?



- Design, Design, Design

*a little help in
finding your scent*



Retail

- Signature scent
- Goal
 - ✓ Increase traffic
 - ✓ Increase time spent by customers
 - ✓ Improve perception of quality
 - ✓ Increase brand recognition and recall
 - ✓ Create brand loyalty



Medical Clinics / Hospitals

- Goal
 - ✓ Decrease anxiety
 - ✓ Decrease stress
 - ✓ Decrease claustrophobia
 - ✓ Improve perception of waiting time
 - ✓ Less complaints



Hotels

Goal

- ✓ Welcome guests with a pleasant atmosphere to improve guests impression upon arrival
- ✓ Improve perception of check-in waiting time
- ✓ Increase guest satisfaction
- ✓ Sell products that guests can take home to remind them of their good experience
- ✓ Eliminate malodours (cigarette smoke, mildew, renovation smells)



Offices / Lobbies / Public Spaces

Goal

- ✓ Improve perception of temperature (cooler) to save on electricity
- ✓ Improve focus, creativity
- ✓ Reduce stress
- ✓ Eliminate bad odors (i.e. from grease trap rooms, carparks, refuse area, pantry)



S Series Intelligent Remote Scent Diffuser

ISO9001、FCC、RoHs、CE



INTRODUCTION

S series diffuser adopts one-piece body, stylish appearance, compact body, easy to move; nano-level atomization, more delicate;



PARAMETER

	S600	S1500	S3000
Size	190*80*230mm	223*95*250mm	250*105*300mm
Capacity	150mL	500mL	1000mL
Coverage	600m ³	1500-2000m ³	3000-4000m ³
O.C.	1.8mL/h±5%	3.2mL/h±5%	6mL/h±5%
Weight	2.1kg	2.8kg	3.7kg
Voltage	12V	12V	12V
Power	8W	10W	15W
Color	Black /White	Black /White	Black /White
Install	Table/wall	Table/wall	Table/wall

DETAIL



PRO11/22 Split Large-scale Engineering Fragrance Atomization System

ISO9001, FCC, RoHs, CE



INTRODUCTION

The PRO diffuser has a single nozzle and a single motor. It adopts a one-piece body. The air pipe can be pulled up to 100 meters. It has powerful performance and can be connected to the central air conditioner. DIY can add nozzles to atomize any liquid.



PARAMETER

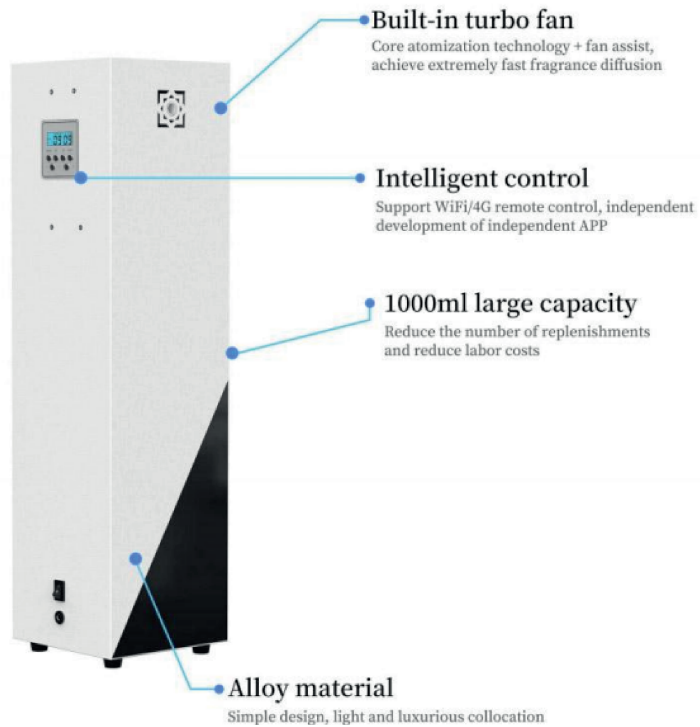
	PRO 11	PRO 22	PRO 2
Size	255*155*180mm	365*155*180mm	365*155*180mm
Capacity	500mL/2.6L/6.2L/12L	500mL/2.6L/6.2L/12L	500mL/2.6L/6.2L/12L
Coverage	8000m ³	10000m ³	14000m ³
O.C.	10mL/h±5%	13mL/h±5%	16mL/h±5%
Weight	6kg	7.5kg	10kg
Voltage	220V	220V	220V
Power	35W	45W	150W
Color	Black / White	Black / White	Black / White
Install	Table/connected to central air conditioner		

DETAIL



AS3000 Large Area Scent Diffuser

ISO9001、FCC、RoHs、CE



INTRODUCTION

AS3000 diffuser adopts one-piece body, which is convenient to move; nano-meter atomization, diffuses faster; built-in essential oil bottle, easy and convenient to replace essential oil.



PARAMETER

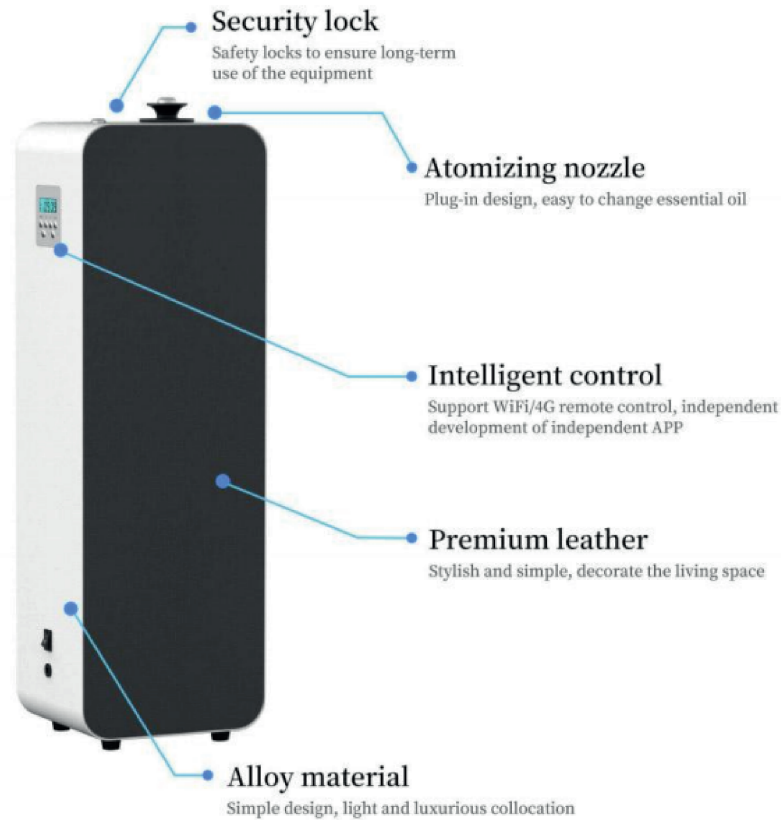
Model: AS3000	Size: 160*160*616mm
Capacity: 1000mL	Weight: 6.1kg
Coverage: 5000m ³	Voltage: 12V
O.C.: 6mL/h±5%	Power: 18W
Install:Stand	Color: Black /White

DETAIL



AS3000S Large Area Scent Diffuser

ISO9001, FCC, RoHs, CE



INTRODUCTION

AS3000S fragrance diffuser adopts an integrated body, which has a fashionable appearance and is more wear-resistant, convenient to move, nano-level atomization, and faster fragrance diffusion;



PARAMETER

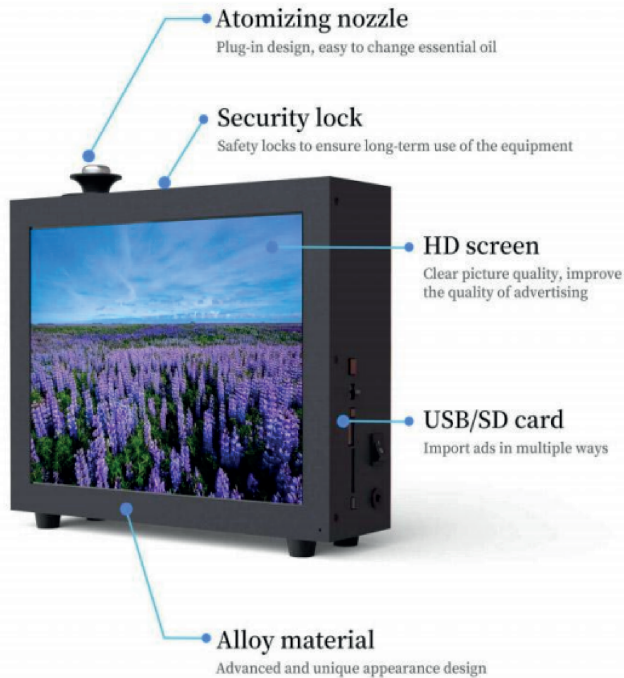
Model: AS3000S	Size: 200*160*640mm
Capacity: 500mL	Weight: 6kg
Coverage: 5000m ³	Voltage: 12V
O.C.: 6mL/h ± 5%	Power: 15W
Install: Stand	Color: Black

DETAIL



GL12 Advertising Scent Diffuser

ISO9001, FCC, RoHs, CE



INTRODUCTION

GL12 advertising diffuser adopts one-piece body, alloy material body, stylish appearance, compact and convenient to move; nanometer atomization, diffuser is more delicate; built-in essential oil bottle, easy and convenient to replace essential oil.



PARAMETER

Model: GL12	Size: mm	Model: GX2000	Size: 265*113*230mm
Capacity: mL	Weight: kg	Capacity: 500mL	Weight: 4kg
Coverage: 400m ³	Voltage: V	Coverage: 1500-2000m ³	Voltage: 12V
O.C.: 1.2mL/h±5%	Power: W	O.C.: 3.2mL/h±5%	Power: 18W
Install: Table/wall	Color: Black	Install: Table/wall	Color: Black

DETAIL



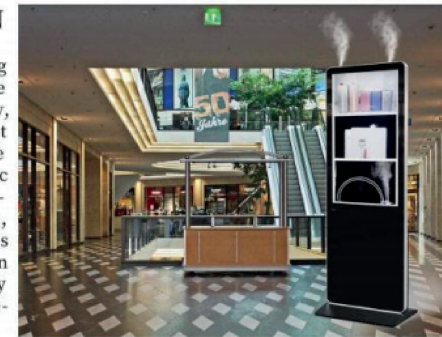
GX8000 Large Advertising Scent Diffuser

ISO9001、FCC、RoHs、CE



INTRODUCTION

GX8000 advertising fragrance machine adopts one-piece body, so that advertising is not just advertising, three screens play, automatic cycle fashion view; nano-level atomization, fragrance diffusion is more delicate; built-in essential oil bottle, easy and convenient to replace essential oil.



PARAMETER

Model: GX8000	LCD screen: BOE screen
Capacity: 500mL*2	Weight: 52kg
Coverage: 8000m ²	Resolution: 1920*1080
Control method: remote control	Power: ≤80W
Backlight life: above 50000h	Storage/Memory: 8G/2G
Operating system: Android 7.1.2	USB interface:USB OTG/USB HOST
Configuration: Allwinner A64, 4 cores, Corte-A53	Audio output: stereo L/R, 2*10W stereo

DETAIL

